

Concentrations and Elective Courses that can apply toward them

ENTREPRENEURSHIP

ENT 601	Entrepreneurship <i>(required for ENT concentration)</i>	FIN 601	Advanced Financial Management
ENT 602	Entrepreneurial Finance	MGT 609	Management of Innovation
ENT 603	Strategic Corporate Entrepreneurship	MGT 611	Negotiation
ENT 604	Technology Entrepreneurship <i>(Prereq: ENT 601)</i>	MKT 601	Marketing Research
		MKT 606	Strategic Marketing

FINANCE

ACCT 606	Financial Statement Analysis	FIN 608	Real Estate Analysis
ACCT 609	Contemporary Financial Accounting	FIN 609	Portfolio Mgt: Theory & Application <i>(Prereq: FIN 603)</i>
FIN 601	Advanced Financial Management	FIN 610	Valuations
FIN 602	Financial Institutions	FIN 611	Financial Modeling
FIN 603	Security & Portfolio Analysis	INTL 603	International Finance Management
FIN 604	Investment Banking	MBA 610	Public Policy
FIN 605	Risk Mgmt & Derivative Markets <i>(Prereq: FIN 603)</i>		
FIN 607	Mergers and Acquisitions		

INTERNATIONAL BUSINESS

INTL 601	International Management	INTL 606	Business in Emerging Markets
INTL 602	International Marketing	INTL 608	Technology Management
INTL 603	International Finance Management	INTL 609	Global Supply Chain Management
INTL 604	Global Consulting Project <i>(must apply & be accepted prior to registration)</i>	INTL 611	Latin America and the Global Economy
		INTL 612	Global Sustainability: Bus & Env

MANAGEMENT

ENT 601	Entrepreneurship	MGT 605	Enterprise Consulting
ENT 603	Strategic Corporate Entrepreneurship	MGT 607	Law for Managers
INTL 601	International Management	MGT 608	Competition and Strategy
INTL 608	Technology Management	MGT 609	Management of Innovation
INTL 609	Global Supply Chain Management	MGT 610	Leadership
MBA 610	Public Policy	MGT 611	Negotiation
MGT 602	Human Resources Management	MGT 616	Six Sigma

MARKETING

INTL 602	International Marketing	MKT 606	Strategic Marketing
INTL 609	Global Supply Chain Management	MKT 607	Services Marketing
MKT 601	Marketing Research	MKT 613	Sales & Relationship Mgmt
MKT 604	Promotion Management		

OPERATIONS AND TECHNOLOGY MANAGEMENT

INTL 604	Global Consulting Project <i>(Operations and Technology related)</i>	MBA 611	Domestic Consulting Project <i>(Operations and Technology related)</i>
INTL 608	Technology Management	MGT 616	Six Sigma Certification
INTL 609	Global Supply Chain Management	OM 603	Quality Management
INTL 612	Global Sustainability: Bus & Env		

Please note:

- **Elective courses listed are 3-credits each. Three 3-credit elective courses (9 elective credits) in one subject area are required to earn a concentration.**
- **MBA 611 Domestic Consulting Project depends on scope of project and professor approval.**
- **All students - please see your handbook for information regarding electives and concentrations specific to your program.**
- **Electives listed are not offered each academic year.**